

INTRODUCING SKY GO

December 13

COME WITH US

BACKGROUND

SUCCESS OVERSEAS AND IN NEW ZEALAND

SKY (UK) and Foxtel (Australia) customers love content on mobile/tablets

- GO customers have demonstrated reduced churn
- New subscribers cite mobile access to content as a key reason for subscribing.

Live TV drives urgency to tune-in

- 80% of Foxtel Go's consumption is live streaming.
- Live sport drives usage on iSKY.

SKY customers are asking for SKY content on their mobiles/tablets

- 70% of SKY customers have a tablet or smartphone
- Our customer have told us they want to watch SKY on mobile devices

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SKY GO App

SKY GO brings SKY to smartphones and tablets in 2013 and features 10 livestreaming channels from launch.

SKYGO.co.nz

iSKY will be re-branded as SKY GO bringing all secondary screens into one product family.

SKY GO TAKES SKY BEYOND THE LIVING ROOM

SKY GO

- SKY GO brings SKY to connected devices smartphone, tablet, PC/Mac.
- Representing SKY's unified beyond the Set Top Box viewing experience.
- The product is a free value add proposition for all SKY subscribers.
- SKY GO App being developed from scratch. App design a collaboration between SKY, Massive Interactive (Australia) and Smudge Apps (New Zealand).
- Focus has been to take the best of both the devices and the personal TV viewing experience.
- The future Roadmap will see SKY add VOD content to mobile devices. Future phases will also see more channels and content, improved content discovery and personalisation.



LAUNCH FEATURE SET

- Watch a selection of up to 10 Live Channels based on subscription.
- Available using on Wi-Fi and Mobile Data.
- Use your SKY My Account Login.
- Search the channels in the App.
- Browse a 7 day EPG.
- Book recordings to the MY SKY.
- Book programme reminders.
- Share content items via Social plugins.
- Use Parental controls to manage access to content.
- Register in the App.

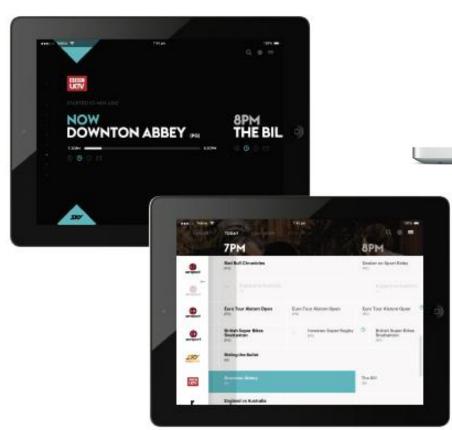
CHANNEL LINEUP

CHANNEL	GENRE	TIER
SKY Sport 1	Sport	Sport
SKY Sport 2	Sport	Sport
SKY Sport 3	Sport	Sport
SKY Sport 4	Sport	Sport
SKY Movies Premiere	Movies	Movies
E!	Entertainment	Basic
UKTV	Entertainment	Basic
Cartoon Network	Kids & Family	Basic
National Geographic	Documentaries	Basic
BBC World News	News	Basic

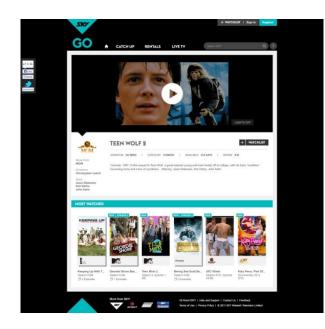
FUTURE: MORE PERMANENT CHANNELS & POP-UP CHANNELS

SKY GO DESIGN

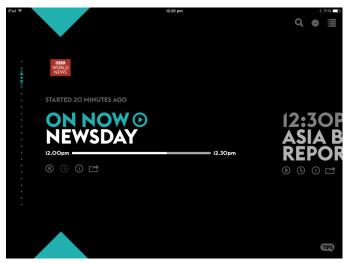
UNIFIED VISUAL EXPERIENCE

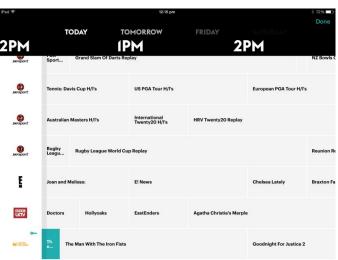






TV ELEMENTS IN APP DESIGN

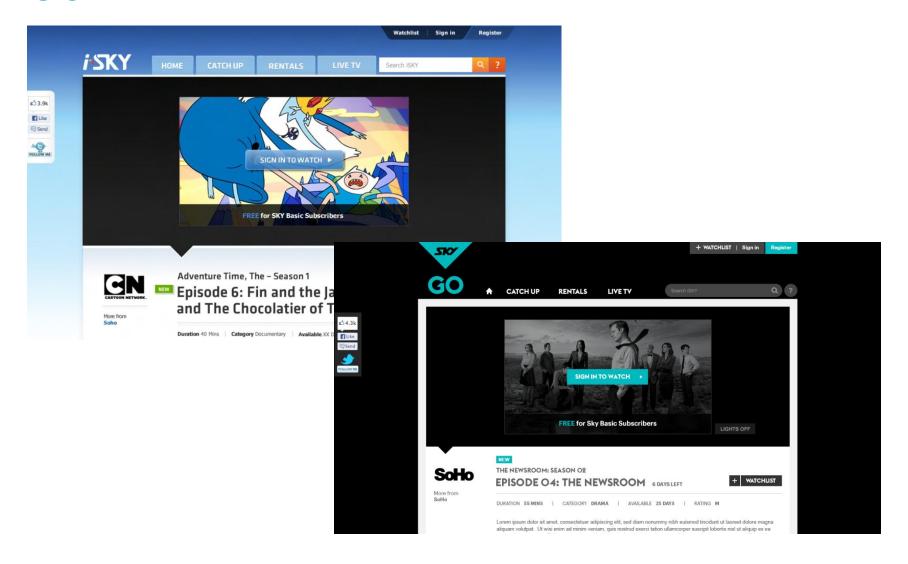






- Return to Last Channel Viewed.
- Grid EPG with Grid & Single Channel Views.
- Search and Scan bar while viewing.
- · Search for Listings.
- Book Recordings to MY SKY.

ISKY REBRAND TO SKY GO

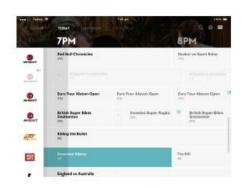


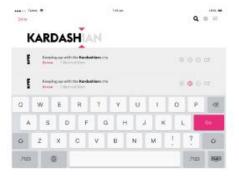
SKY GO APP SCREENS



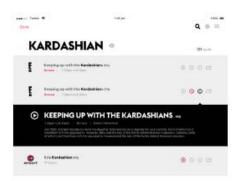














DECEMBER CONTENT HIGHLIGHTS

















JANUARY SPORT CONTENT HIGHLIGHTS

TENNIS

CRICKET

NETBALL

NZ Festival of Tennis: ASB Classic Heineken Open

Australian Open

BLACKCAPS v India

> Australia v England

HRV Twenty20

Silver Ferns v England and Jamaica



AND...

FIH Hero Hockey World League Final National Sevens Santos Tour Down Under Ironman



THANK YOU!

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